



# JUST TRYAN IT

## 2019 IMPACT REPORT

In 2019, JUST **TRYAN** IT positively impacted the lives of 2,025 people who have been affected by a pediatric cancer diagnosis. JUST **TRYAN** IT worked with oncology social workers at Baystate Children's Hospital, Children's National Medical Center, Duke Children's Hospital, Inova Health, Johns Hopkins Hospital, Medstar Georgetown University Hospital, Sinai Hospital of Baltimore, and UNC Children's Hospital to provide patients and caregivers with a total of \$248,666 in direct financial assistance and 290 gift cards, enabling families to focus on their child in treatment.

Cancer is a debilitating disease for the whole family. Cancer related financial toxicity refers to the financial challenges that accompany a cancer diagnosis. One third of the 1.7 million families facing cancer across the nation each year will experience the negative financial impacts of a cancer diagnosis. Financial stress leads to interrupted access to care, causing patients to skip treatments and cut back on medication.

Recent studies tell us that **cancer patients are 2.65 times more likely to file for bankruptcy and those who do, have a 79% greater mortality rate.** JUST **TRYAN** IT

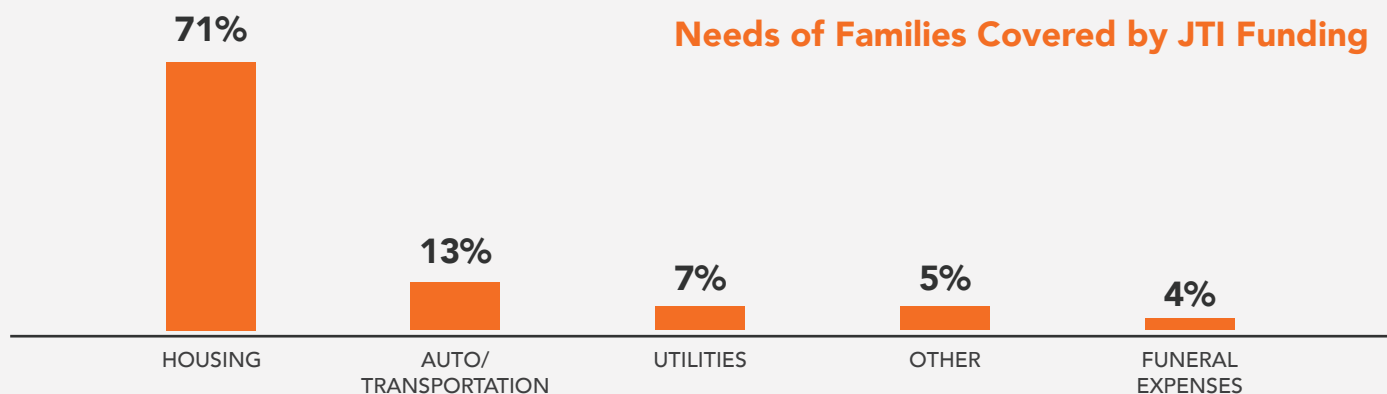
helps families maintain financial stability throughout their treatment. Our grants give families access to stabilized housing, reliable transportation and nutritious food.

In 2019, JUST **TRYAN** IT grants and gift cards assisted over 181 families in Massachusetts, Maryland, North Carolina, Virginia, and Washington DC. This report highlights the demographics of our grantees and aggregates our grant data to better understand the needs of our families and how JUST **TRYAN** IT dollars are allocated.

### IMPROVING QUALITY OF LIFE THROUGH DIRECT FINANCIAL ASSISTANCE

Our family assistance covers mortgage, rent, utilities, transportation, car payments, gas, parking, food, childcare and other non-medical expenses. By providing financial assistance for these everyday expenses, patients and caregivers can better utilize their resources to cover treatment related costs like medication, co-pays and hospital bills. While grants ranged between \$72 and \$2,584 the average grant size was \$1,373.

### Needs of Families Covered by JTI Funding



JUST TRYAN IT had a significant impact on the housing needs of patients and families. 71% of funds were used to stabilize housing through mortgage and rental payments. Stabilized housing is a basic human need with tremendous impact on a patient's quality of life. With the loss of housing comes immense emotional distress, higher risk of infection, inability to adhere to a treatment plan and in worst cases, relapse.

GRANTEE DEMOGRAPHICS

JUST TRYAN IT does not have income limitations on its grantees, however, our funds are primarily used to meet the needs of underserved populations in the pediatric cancer community. 68% of our grantees have a post diagnosis income of less than \$48,500. 43% of our grantees are single parent households and 69% of families

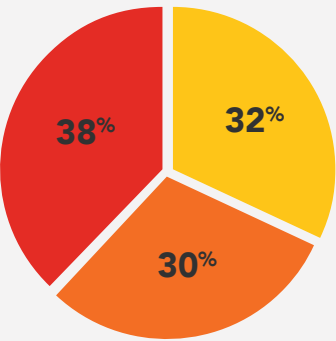
reported that they lost at least 50% of their income since they started treatment.

Financial hardship will hit 59% of patients facing any cancer diagnosis. The following chart outlines JUST TRYAN IT grantees by type of cancer diagnosis.

GRANT ALLOCATIONS

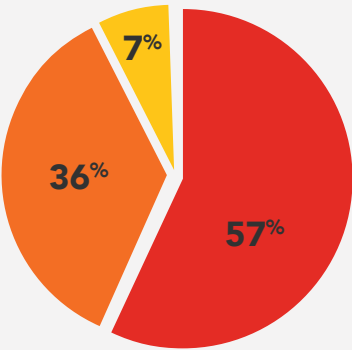
All funds raised by JUST TRYAN IT support families in their local community. We partner with eight hospitals across four geographic areas to distribute grant funds. JUST TRYAN IT distributes its funds through our partner, Family Reach, and pays a 10% fee for this distribution service. All payments are made directly to the families' vendor and grants are usually processed within 24-48 hours of approval.

Income Levels of Families Supported Following Their Cancer Diagnosis



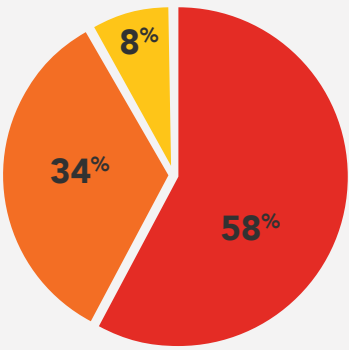
- Less than \$25,250
- Between \$24,251 and \$48,500
- Over \$48,501

Patient Age



- Ages Birth to 9
- Ages 10 to 17
- Ages 18+

% Funds Allocated by Location

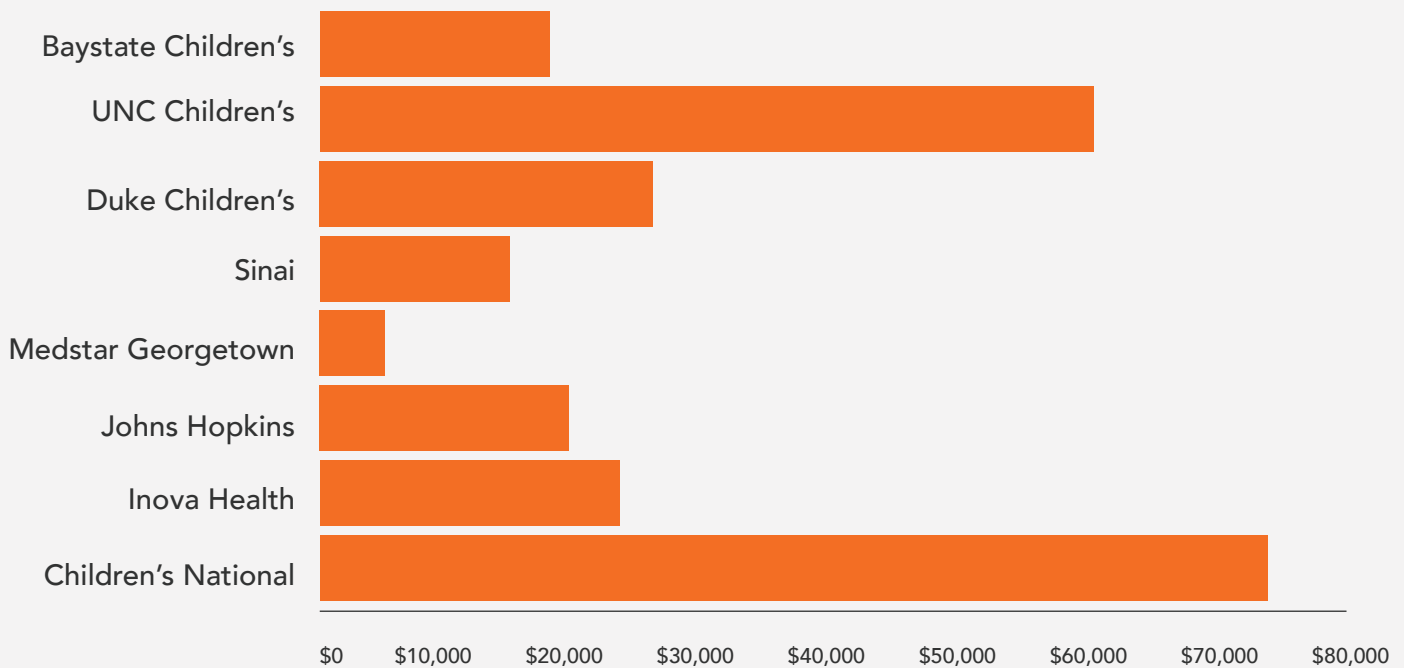


- DC, MD, VA
- North Carolina
- Pioneer Valley

Distribution of Patients by Primary Cancer Type



## Distribution by Hospital



## FAMILIES IN FOCUS

### MEET JOHANNA

Johanna is an 18-year-old young woman who was diagnosed with metastatic rhabdomyosarcoma in November of 2018. Since that time, she has been undergoing an aggressive regimen of treatment, which includes ongoing chemotherapy during both inpatient hospitalizations and weekly clinic visits. In addition, Johanna is also undergoing immunotherapy, as well as radiation therapy.

Due to side effects from the intensive chemo, Johanna also requires weekly outpatient visits for physical and occupational therapy, as well as an orthopedist for significant back issues she encountered throughout treatment. Given the level of care she requires, Johanna's parents have had to adjust and reduce their working hours to ensure her medical needs are met. Because of this, their household income has dropped by 50%.

Coupled with the high rise in out-of-pocket expenses, Johanna's parents have found themselves facing financial hardship. With funding from JUST TRYAN IT, a grant was issued to the family covering their mortgage payments and successfully securing their housing. **"Thank you so much for this grant," Johanna's mother explained. "It is a great help that comes at a critical time."**

### MEET ANNA CAROLINE (AC)

AC is a spirited and funny 4-year-old child battling very high risk ALL. Her leukemia has been slow to respond to treatment and she has experienced several complications

that have required unplanned admissions including serious infections and infusion reactions. AC's prolonged treatment and hospitalizations have made her young body very deconditioned. She has needed and benefited from physical therapy. PT has helped AC regain strength, endurance, and functioning. Her medical team is requiring that she continue PT for the foreseeable future.

AC's insurance has a maximum number of allowed visits which she has surpassed and the insurance company has declined to make an exception. The PT clinic is providing a reduced rate, but even this cost is too burdensome for the family to pay out of pocket given all of the other financial burdens of prolonged treatment. JUST TRYAN IT funded a grant of \$950 to help assist with AC's physical therapy payment while their family focuses on her care.

### MEET JUSTICE

Justice is a 10-year-old boy diagnosed in February 2019 with an anaplastic astrocytoma III. He lives with his mother, father, and 4 siblings. Justice's mother is providing the only income for the family. The family previously received housing assistance from the Department of Social Services and relatives, but that support has ended. They are hopeful that dad will be able to regain employment soon, in the meantime Justice's mom works to pay the bills, however with such a big family it is a struggle. JUST TRYAN IT funded a \$1200 grant to assist with their rent to help reduce the financial stress on the family. **"Thanks for all that you do for families struggling with this horrible disease." – Justice's mom**



| 2019 IMPACT COMPILED                             | Q1             | Q2             | Q3             | Q4             | TOTAL 2019        |
|--|----------------|----------------|----------------|----------------|-------------------|
| Individuals Supported by Grants                  | 232            | 237            | 227            | 82             | 778               |
| Families Receiving Grants                        | 54             | 55             | 53             | 19             | 181               |
| Families Receiving Gift Cards                    | 0              | 0              | 0              | 290            | 290               |
| Individuals Supported by Gift Cards              | 0              | 0              | 0              | 1,247          | 1,247             |
| <b>Total # of families served</b>                | <b>54</b>      | <b>55</b>      | <b>53</b>      | <b>309</b>     | <b>471</b>        |
| <b>Total # of individuals served</b>             | <b>232</b>     | <b>237</b>     | <b>227</b>     | <b>1,329</b>   | <b>2,025</b>      |
| Allocated Grant Dollars                          | \$73,888       | \$70,093       | \$80,808       | \$23,874       | \$248,666         |
| Gift Card Dollars                                | \$0            | \$0            | \$0            | \$22,000       | \$22,000          |
| Total Dollars (Grants & Gift Cards)              | \$73,888       | \$70,093       | \$80,808       | \$45,874       | \$270,666         |
| <b>Average Reported Loss of In-come</b>          | <b>52%</b>     | <b>54%</b>     | <b>46%</b>     | <b>41%</b>     | <b>50%</b>        |
| <b>Single Parent Families</b>                    | <b>46%</b>     | <b>44%</b>     | <b>66%</b>     | <b>53%</b>     | <b>43%</b>        |
| <b>INCOME LEVEL SERVED</b>                       |                |                |                |                |                   |
| Less than \$24,250                               | 46%            | 43%            | 23%            | 32%            | 38%               |
| Between \$24,251 and \$48,500                    | 24%            | 19%            | 50%            | 32%            | 30%               |
| Over \$48,501                                    | 30%            | 39%            | 27%            | 36%            | 32%               |
| <b>NEEDS OF FAMILIES COVERED BY JTI DONATION</b> |                |                |                |                |                   |
| Housing  | 56%            | 54%            | 76%            | 84%            | 71%               |
| Utilities  | 18%            | 21%            | 6%             | 0%             | 7%                |
| Transportation                                   | 16%            | 14%            | 9%             | 5%             | 13%               |
| Other  | 5%             | 10%            | 9%             | 0%             | 5%                |
| Funeral Expenses                                 | 5%             |                |                | 11%            | 4%                |
| <b>Average amount of each grant</b>              | <b>\$1,368</b> | <b>\$1,287</b> | <b>\$1,524</b> | <b>\$1,256</b> | <b>\$1,373,85</b> |
| <b>PATIENT DEMOGRAPHICS</b>                      |                |                |                |                |                   |
| <b>RACE AND ETHNICITY</b>                        |                |                |                |                |                   |
| Black/ AA  | 33%            | 43%            | 20%            | 42%            | 39%               |
| Hispanic/ Latino                                 |                |                |                | 16%            | 21%               |
| White/ Caucasian                                 | 35%            | 37%            | 22%            | 42%            | 38%               |
| Asian/ PI  | 4%             | 6%             | 2%             | 0%             | 4%                |
| Other  | 28%            | 15%            | 10%            | 16%            | 19%               |
| <b>PATIENT AGE</b>                               |                |                |                |                |                   |
| Birth to 9                                       | 56%            | 56%            | 55%            | 79%            | 57%               |
| 10 to 17   | 37%            | 39%            | 40%            | 16%            | 36%               |
| 18 to 23   | 7%             | 6%             | 6%             | 5%             | 7%                |
| <b>PATIENT CANCER TYPE</b>                       |                |                |                |                |                   |
| Leukemia   | 48%            | 48%            | 60%            | 42%            | 49%               |
| Brain  | 9%             | 10%            | 11%            | 11%            | 9%                |
| Sarcoma - Hard                                   | 9%             | 8%             | 6%             | 7%             | 7%                |
| Sarcoma – Soft                                   | 9%             | 4%             | 6%             | 11%            | 10%               |
| Neuroblastoma                                    | 9%             | 6%             | 6%             | 11%            | 8%                |
| Lymphoma   | 4%             | 6%             | 4%             | 4%             | 4%                |
| Wilms Tumor                                      | 2%             |                |                | 11%            | 5%                |
| Other Pediatric/ Young Adult                     | 9%             | 19%            | 3%             | 14%            | 8%                |



**JUST TRYAN IT**

#### YTD BY HOSPITAL

##### Children's National

| Grants | Amount   |
|--------|----------|
| 48     | \$74,714 |

##### Duke Children's

| Grants | Amount   |
|--------|----------|
| 25     | \$25,040 |

##### Inova Health

| Grants | Amount   |
|--------|----------|
| 14     | \$25,527 |

##### Johns Hopkins

| Grants | Amount   |
|--------|----------|
| 14     | \$20,496 |

##### Medstar Georgetown University

| Grants | Amount  |
|--------|---------|
| 2      | \$4,940 |

##### UNC Children's

| Grants | Amount   |
|--------|----------|
| 51     | \$60,204 |

##### Sinai Baltimore

| Grants | Amount   |
|--------|----------|
| 15     | \$17,999 |

##### Baystate Children's

| Grants | Amount   |
|--------|----------|
| 12     | \$19,741 |

#### TOTALS

| Grants     | Amount           |
|------------|------------------|
| <b>181</b> | <b>\$248,666</b> |

