



2018 Year-End Impact Report

Nearly **one-third** of families with children who have cancer struggle to meet basic needs during treatment, forcing them to make unimaginable decisions: do they pay for medication or for food? Do they skip a chemotherapy appointment so that they can pay their mortgage? In 2018, JUST **TRYAN** IT assisted in removing these barriers, allowing social workers to allocate \$313,449.81 in direct financial assistance to 250 families living and receiving cancer care in Maryland, North Carolina, and Virginia, and Washington, DC.

In addition to the grants distributed, \$25,000 in gift cards and parking vouchers were delivered to 250 additional families at Sinai Baltimore, Johns Hopkins, Children's National, Inova Health and Duke Children's. During the holiday season, further support was provided through the *Hope for the Holidays* campaign, giving 15 families \$11,500 to enable them to celebrate with their critically ill loved one.

As cancer affects the entire family, the grant, gift card and *Hope for the Holidays* support made a tremendous difference in the lives of **2,142 individuals**. Because of JUST **TRYAN** IT's dedication and the generosity of their donors, each family received financial support at a time in which every gesture of hope and relief mattered. Simply, 2,210 individuals struggling with the financial burden of a pediatric cancer diagnosis were able to remain in their home, put food on their table, safely travel to treatment and maintain access to cancer care.

Enclosed:

1. Improving Quality of Life Through Direct Financial Assistance
2. Patient Demographics
3. A Patient Story in Focus: Kenyah and Averie

As always, we hope this report serves as a powerful reminder and representation of the strength of a community. Together we are changing the face of cancer and we are truly grateful for your continued generosity. **Simply put, we couldn't do this work without you!**

Sincerely,

Carrie Sloan Norry
Executive Director and Founder

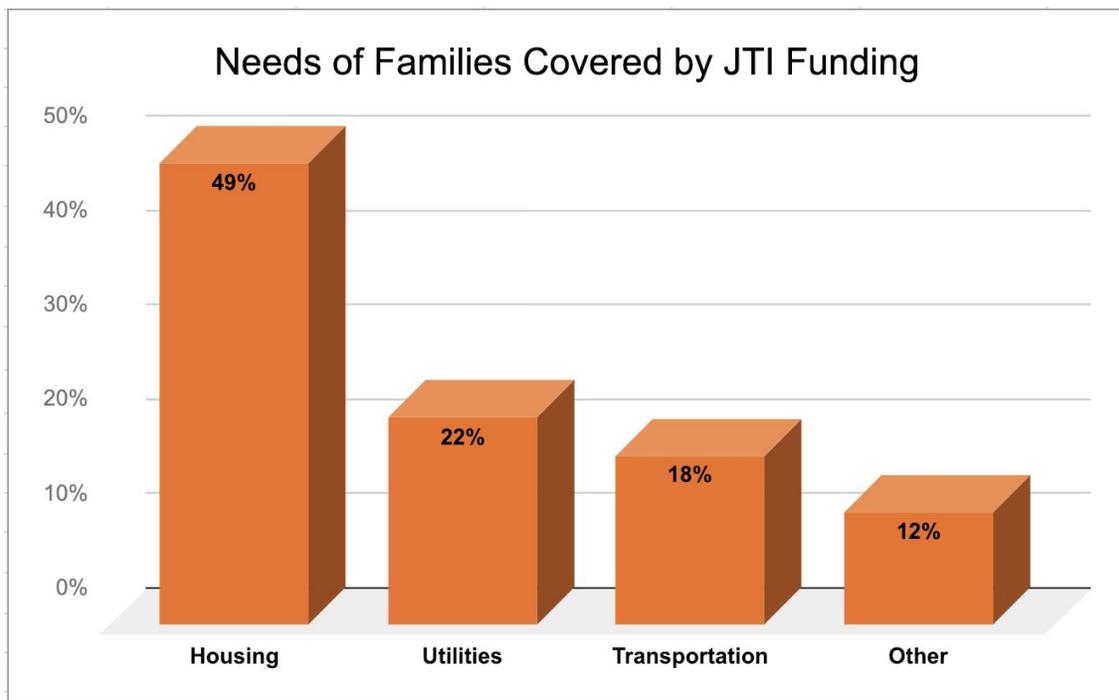
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JUST TRYAN IT is qualified as a tax-exempt organization under section 501(c)3 of the internal Revenue Code. Tax ID number: 27-2059196.

Improving Quality of Life through Direct Financial Assistance:

JUST TRYAN IT's direct financial interventions, provided to families at critical times, ensure that patients and caregivers can fill prescriptions, access reliable transportation for appointments and adhere to all aspects of the treatment plan. By addressing a full range of financial needs and providing assistance quickly, JUST TRYAN IT optimizes the impact of financial intervention on adherence to care and reduces a family's CRFT (Cancer Related Financial Toxicity).

Our Direct Financial Assistance program covers mortgage, rent, utilities, transportation, car payments, gas, parking, food, childcare and other non-medical expenses allowing patients and caregivers to better utilize their resources to cover treatment related costs like medication, co-pays and hospital bills.



Other Includes: Food/ Groceries, Funeral Expenses, Uncovered Medical Expenses, Health Insurance Fees, Child Care

Financial support from JUST TRYAN IT had a significant impact on the housing needs of patients and families. **Forty nine percent (49%) of our funds were used to stabilize housing through mortgage and rental payments.** Stabilized housing is a basic human need with a tremendous impact on a patient's quality of life. With the loss of housing comes immense emotional distress, higher risk of infection, inability to adhere to a treatment plan and in worst cases, relapse. Grant size varied from \$119.04 to \$2,566.54 with the average grant size at \$1,253.80.



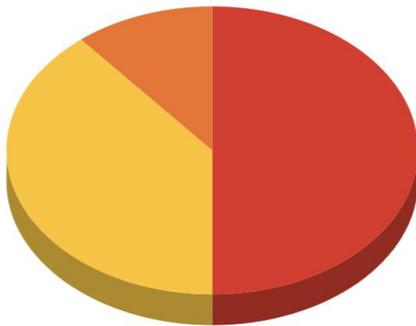
Patient Demographics:

JUST TRYAN IT continued to reach underserved populations and expand our footprint in the pediatric cancer community. The diversity of patients and families served through JUST TRYAN IT's support is outlined below.

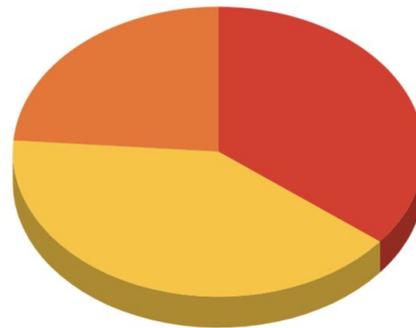
Financial hardship will hit 59% of patients facing any cancer diagnosis. On average, families supported by your donation reported a 50% loss of household income following a cancer diagnosis.

39% of the families who received grants made possible by your donation were single parent families.

Patient Age
 ● Birth to 9 ● 10 to 17 ● 18 to 26

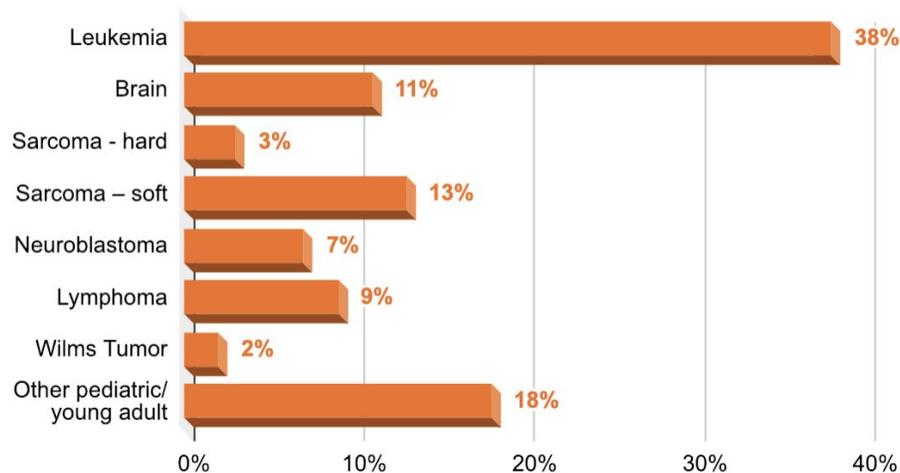


Income Levels of Families Supported Following Their Cancer Diagnosis
 ● Less than \$24,250 ● Between \$24,251 and \$48,500 ● Over \$48,501



JUST TRYAN IT provided financial assistance to patients with the following diagnoses:

Distribution of Patients by Primary Cancer Type



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A Family Story in Focus: Meet Kenyah

Kenyah is a 13-year-old female who was diagnosed with retinoblastoma in May of 2006. During her first diagnosis, Kenyah had a complete removal of her right eye. She was doing well for several years before relapsing in November 2011, May 2018, and October 2018. Back in August she had surgery behind her left eye to remove a tumor; unfortunately, doctors were unable to get clear margins without causing more damage. This resulted in partial hearing loss in both ears. In her most recent relapse, she now has a fast-growing tumor behind her left eye. This tumor is pressing against her optic nerve and is causing extreme pain. She will have to have surgery again and will more than likely lose her left eye as well. She may also lose hearing altogether.



Kenyah enjoys art and creating things. She loves spending time with her big family which consists of an 18 year old brother, 16 year old sister, 6 year old sister, and 4 year old sister. Biological parents are no longer together and mother is sole caregiver/provider to Kenyah and her siblings. Over the last few months, mom has downsized her apartment and sought out resources in the community to alleviate some financial strain but has also had to cut back on work significantly. Unfortunately, the family has fallen behind on rent, utilities, and car payments. A JUST TRYAN IT grant was distributed covering costs associated with the family's housing. With this need addressed, the family was able to breathe a little easier and focus on Kenyah's well-being. [Kenyah](#) has been a long time friend of JUST TRYAN IT and she and her mom can be seen in our [video](#).

A Family Story in Focus: Meet Averie

Averie is a 16-year-old young man who lives with his mother and stepfather in Virginia. He is an only child and was diagnosed with a glioblastoma a little over a year ago. He underwent 6 weeks of radiation and 9 months of chemotherapy, however recent MRI results showed progressive disease and Averie began treatment once again. He continues to receive both inpatient and outpatient care, requiring he and his mom to spend nearly all of their time at the hospital.



Sadly, because of this, his Mom recently lost her job as her company could not afford to have her out for extended periods of time. She fell behind on her mortgage and feared for the security of herself and her critically ill son. With funding from JUST TRYAN IT, a grant was issued to cover this need, allowing Averie's mother time to get back on her feet and focus on her son.



JUST TRYAN IT

Supporting Families Fighting Childhood Cancer

2018 IMPACT Compiled	Q1	Q2	Q3	Q4	Total 2018
Individuals Supported by Grants	224	241	232	370	1,067
Families Receiving Grants	52	56	54	86	250
Families Receiving Gift Cards	0	250	0	0	250
Individuals supported by gift cards	0	1,075	0	0	1,075
Total # of families served	52	306	54	86	498
Total # of individuals served	224	1,316	232	370	2,142
Allocated Grant Dollars	\$62,035.50	\$67,043.50	\$68,546.70	\$115,824.11	\$313,449.81
Gift Card Dollars		\$25,000			\$25,000
Total Dollars (Grants & Gift Cards)					338,449.81
Average reported loss of income	48%	53%	51%	49%	50%
Single parent families	35%	41%	44%	36%	39%
Income level served					
Less than \$24,250	33%	39%	43%	30%	36%
Between \$24,251 and \$48,500	35%	48%	39%	40%	41%
Over \$48,501	33%	13%	19%	30%	24%
Needs of Families covered by JTI donation					
Housing	42%	51%	51%	51%	49%
Utilities	25%	18%	22%	23%	22%
Transportation	17%	21%	21%	12%	18%
Other	12%	3%	6%	9%	8%
Funeral Expenses	3%	7%	1%	4%	4%
Average amount of each grant	\$1,188.26	\$1,197.21	\$1,269.38	\$1,253.80	\$1,227.16
Patient Demographics					
Race and Ethnicity					
Black/ AA	38%	27%	39%	36%	35%
Hispanic/ Latino	29%	27%			14%
White/ Caucasian	27%	23%	41%	40%	33%
Other	6%	23%	20%	24%	18%

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Patient Age					
Birth to 9	48%	48%	52%	52%	50%
10 to 17	38%	41%	33%	44%	39%
18 to 26	13%	11%	15%	4%	11%
Patient Cancer Type					
Leukemia	42%	39%	30%	42%	38%
Brain	12%	11%	13%	9%	11%
Sarcoma - hard	6%	0%		7%	3%
Sarcoma - soft	12%	16%	13%	10%	13%
Neuroblastoma	8%	5%		13%	7%
Lymphoma	4%	11%	17%	3%	9%
Wilms Tumor			7%		2%
Other pediatric/ young adult	17%	18%	20%	15%	18%

Total Allocations by Hospital	Grants	Amount
Children's National	74	\$102,592.10
Duke Children's	19	\$24,760.73
Inova Health	27	\$44,614.03
Johns Hopkins	31	\$42,512.56
Medstar Georgetown University	6	\$4,576.27
UNC Children's	73	\$75,072.10
Sinai Baltimore	20	\$19,322.02
Other		
Totals	250	\$313,449.81

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